

AYSO Area 10W Meeting  
**MARCH 12, 2025 MEETING**  
**Board Meeting**  
**MINUTES**  
**REGION 39 HQ**

**1. Call to Order: 707 PM**

**Attendance:**

**Area Staff:** Dave Howells (AD), Cathy Gintjee (AS), Lisa Dettloff (AT), Eric Dettloff (ACA), Andy Roteman (ACT), Cindy Elliott (ARA), Nancy Rodriguez Hernandez (EPIC), Alex Diaz (AMA)

**39:** Megan Ruffinelli (RC) ABSENT

**68:** Jeannette Rossling (RC)

**82:** Yolanda Beltran (RC) ABSENT

**122:** John Maloney (RC)

**147:** Cindy Carver (RC)

**148:** Loring Navarro (RC)

**242:** Arnold Munoz (RC)

**304:** Scott Barradas (RC) ABSENT Alex Diaz will represent

**683:** Dan Ruhaar (RC) ABSENT

**CALENDAR**

**March 12, 2025:** Area 10 Meeting at 39 HQ

**March 15-16 2025** Western State Championships

**March 27 – 30, 2025** 1/10/11 EXPO – San Diego – 11 hosting

**April 15, 2025** Section 10 Board Meeting

**April 26-27 – Oxnard Sport Festival**

**May 3-4, 2025 –** Strawberry Cup All Boys plus U16 Girls and U19 Girls

**May 17-18, 2025 –** Strawberry Cup Girls U10, U12 and U14

**May 23-26, 2025** 2025 NAGM – Kansas City-

**June 14 – 15. 2025** Section 10 Cup Moorpark?

**July 21 – 27, 2025** National Games (Great Park, Section 11)

**November 22, 2025** Area League Playoff (Ventura)

**January 9 – 10, 2026** Area All-Stars Playoffs (PVF)

**January 24 – 25, 2026** Area All-Stars Playoff RAINDATE (PVF)

**Motion to approve the UPDATED February minutes:** Motion made by John Maloney, seconded by Jeanette Rossling, approved unanimously.

**Motion to approve March Agenda:** Motion made by Jeanette Rossling, seconded by John Maloney, approved unanimously.

## **1. Area Director Reports:**

### **1) Area/ Regional Administrative a. Budgets**

- a.- Completed budgets and minutes approving the budget need to be forwarded to the AD as well as uploaded into QuickBooks.
- b. Calendars- Share your training dates with Area including Coach Administrator and Referee Administrator.
- c. Regional Policies and Procedures Addendums- Send copies to the Area Director once completed. These addendums will be forwarded to the Section Director and AYSO Office. Regions should publish their Minutes on their websites. Forward Minutes to Dave Howells.
- d. QuickBooks Uploads & Reconciliation timelines- Bank and Divvy statements need to be uploaded to the QuickBooks Shared Folder no later than the 10th of each month. QuickBooks must be reconciled each month. Reminders to the RCs and RTs will be sent monthly.
- e. Divvy Transactions- Transactions must be completed within seven (7) days of the transaction. Divvy Card holders must be board members that are currently registered.

### **2) AYSO & Section 10 Updates and Information**

- a. QuickBooks Compliance- Section 10 is working towards 100% compliance with all Areas and Regions.
- b. S10 Rules & Regs- Rules and Regs are work in progress. Any “update wishes” to the R/R should be forwarded to the AD. Birth year changes starting 2026 season will be on September 1.

### **3) Section 10 Championship/Western State Championship-**

a. League and All-Stars- Area 10/W has one team playing in the State Championships.  
Carpinteria R683 B12U All-Star team

b. Went well overall. First weekend (League) Dave had to fill gopher holes. Second weekend (all-Stars) was much better.

4) . EXPO

a. Rooms and CEU classes are filling up quickly. Megan (39) has 4 extras if anyone needs one. Town & Country is sold out.

b. Be sure your volunteers are registered and signed up for classes.

5) . NAGM

a. RCs going: 122 (2), 242 (2), 68 (1), 148 (1?) and maybe 147.

b. Saturday night... MLS game or dinner with Area 10/W? Let Dave know what your choice will be. There is some concern that the ticket prices to NAGM included dinner and with MLS costing an extra \$95/person, where did the dinner money go?

**2. Staff Reports:**

**a. AAD:** Loring Navarro

If you use Sports Connect for tournament rosters, be aware that for every program set up in Sports Connect (tournaments, All-Strs, National games), even if not charging players any fees, Sports Connect will charge \$2.95 per player per program. To address this issue, make multiple teams in the core program to avoid the fee. Use Affinity to select the tournament to which you are applying.

**b. Treasurer** – Lisa Dettloff (report attached)

- Bank Balance on 3-10-25 is: \$ 88,359.63

We have 3 outstanding checks:

#1112 - \$500.00 (Region 68 overcharge)

#1113 - \$927.71 (BK Sports, more pins and 4th place medals)

#1114 - \$5,400.00 (Section 10 League Invoice)

Adjusted Bank Balance - \$ 81,531.92

- 304 needs to pay invoice
- Waiting for Section 10 All-Star invoice.

- Waiting for Ventura fields invoice

**c. Coach Administrator – Eric Dettloff**

- Intro to Instruction: 4 attendees: 3 coaches, 1 management.

**d. Referee Administrator – Cindy Elliott**

- Congratulations! Referee Upgrades  
Intermediate : Juan Donato (122), Daniel Brennan (122))  
Advanced : Drew Jacobson (39)  
Referee Assessor ▪ Keith Roberts (39)
- • Training (upcoming)
  - Intermediate Referee Course – September
  - Advanced Referee Course – April, Santa Barbara
  - Youth Intermediate Referee Camp: June at Pleasant Valley Fields
  - Youth Regional Referee Camp: September in Ojai
- Team 3 Get your referees involved!
  - o 2025 Theme – Rising to the Occasion
  - o Tournaments
    - Pot O Gold Boys
    - Pot O Gold Girls
    - Patriot Cup Olders
    - Apricot Jam
    - Strawberry Cup Boys & Olders
    - Strawberry Cup Girls
    - National Games
  - o Regions involved in Teams 3
    - 39, 68, 122 and 242
  - o Field Sessions
    - Started last month – Thursdays through June, various locations
  - o Discussion Sessions
    - Started last week – Thursday through September, online

**e. Programs Director – Damian Cardona**

- Thank 122 for hosting All-Stars.
- Have some administration issues to fix. The policy & procedures for Inter-Regional, All-Star and League – if want any changes, talk to Damian so not making changes just before the playoffs.
- All-Stars – looking at different possibilities and scenarios due to weather – maybe host multiple weekends and venues. It is hard to find fields during the All-Star season.
- Timeline to align Area Policy & Procedures with Section 10 Policies & Procedures. Damian would like to remove the verbiage about progression. Need to have coaches with the coach level required for the team.
- Clarified that can take U12 course and Intermediate course in the same year but need to wait a year to take Advanced Coach.

- If the volunteer is missing requirements, the Region can help them find it if they have already taken the course or help them take the course they need now.

**f. CVPA – Dave Howells**

- Check the risk status of your volunteers.
- Check for Safe Sport expiration.
- Remind Board members if renewals are coming up.
- A request has been made to Safe Sport about notifying volunteers when Safe Sport is due to expire.

• **g. Area Management Administrator – Alex**

- USSF (A, B, C) license converts to AYSO Advanced Coach. USSF Grassroots 11 v 11 and 9 v 9 license convert to AYSO Intermediate Coach. USSF 7 v 7 license converts AYSO U10 Coach.
- Have 7 Management Instructors at EXPO: Ruben Gonzalez, Jeanette Rosslings, Matt Winegar, Paula Swain, Dave Howells, Lisa Dettloff and Alex Diaz.
- AYSO Play Program is offering play camps. Will have a representative at EXPO.

**h. EPIC- Nancy Rodriguez Hernandez**

- Camarillo (68) is hosting the EPIC Festival on November 16 at Pleasant Valley Fields. Jessica helping.
- Expecting 300 kids.
- Nancy will reach out to Augusta Sport to see if they can help with EPIC. They have donated ramps and uniforms in the past.
- Nancy is taking the EPIC instructor course.
- EPIC has 2 fundraisers:
  - EXPO has a silent auction.
  - AYSO United in the past has held a golf tournament for the benefit of EPIC in the past. Nancy will check if they can do it again.
- Nancy has secured a DJ, face painter and photo booth so far.

**i. Tech Manager- Loring Navaro -**

- Need to meet with Dave re: Google or Microsoft for non-profit.

**j. Safety Director – Dave Howells**

- Nothing to report.

**3. Regional Commissioner Reports:**

**39: Megan Ruffinelli – ABSENT – Lisa Dettloff**

- Megan has been re-elected as RC. Has a new ARC.

**68: Jeannette Rossling (RC)**

- Strawberry Cup is almost full.
- Meet next week to decide the budget. Not raising core rates. Have 2 projects with PVRPD to improve fields costing about \$40,000. Lots of issues including insurance
- 11 are going to EXPO.
- If the budget passes, opening registrations on April 1.

**82: Yolanda Beltran ABSENT – sent text message**

- Had Board meeting last week on Thursday. Has 6 new members including a treasurer and CVPA. They are working on getting trained.
- Working on budget and will have another meeting to approve the budget before April 1 so can open registration.
- Working with Santa Paula about the new Sports Park to see 82 fits. Yolanda will be meeting with them in person in 2 weeks.
- Region is working fast to get the season started.

**122: John Maloney**

- 4 new ARCs
- Board meeting working on budget and financials.
- Girsh wants 122 to donate money to them.
- Things look good for the fall. Everything is taking shape.

**147: Cindy Carver**

- Had Board elections last month. Jason Crowley will be the new RC. Cindy will stay on as advisor/ARC. The rest of the Board was re-elected. Added Peter as an additional RRA to help RRA Phillip.
- Spring season starts March 22. Have 56 players. Did 2 division drafts last night and will do 2 more tomorrow night.

**148: Loring Navarro.**

- Board elections were held, and almost all the Board members are filled.
- Working on budget.
- Open registration on April 1.
- Loring plans to attend NAGM.
- 7-8 are attending EXPO.
- Finishing calendar, policies & procedures and budget

**242: Arnold Munoz**

- Elections 3 weeks ago. Arnold was re-elected. All other Board members were re-elected as well.
- March 18 Board will be working on the budget.

**304: Scott Barradas**

- Budget drafted and to be reviewed at Board mtg 3/12.
- Plan to open reg no later than 1 April.
- Policies and Protocols under review. Discussion at board mtg 3/12
- Photo contract under review, 3/12
- OSF 26/27 April, some spots still open in 12G, 14B&G. Juan Garcia is the POC.
- 19 Attending EXPO
- RC Application submitted to AD. Term expires 4/30/25.
- Scott not attending NAGM – will send proxy.

**683: Dan Ruhaar -**

- ABSENT

**4. MOTIONS:**

**NONE**

**. Old business:**

**NONE**

**6. New Business:**

**NONE**

**Adjourn – Next Area Meeting April 12, 2025 – RCA are invited – dinner at 630 PM.**

Motion made by Loring Navarro, seconded by John Maloney, approved unanimously.

**Adjourn 852 PM**